

## WELCOMING WORKERS WITH DISABILITIES TO YOUR ORGANIZATION BRINGS:

- Motivation to Work
- Problem Solving Skills
- Average and Above Performance
- High Attendance Ratings
- Involvement in Lifetime Learning

**DIVERSITY!**

## CONTACT Us

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*“The VCU staff was instrumental in the success of the employee through their availability to the training needs. The support that their services gave our business was great!”*

*Melissa, General Manager,  
Home Team Grill*

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# Business Connections

**VIRGINIA COMMONWEALTH  
UNIVERSITY**



# VCU

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# WHO WE ARE

Business Connections, a division of VCU's School of Education, is a Richmond based program dedicated to the hiring, advancement, and economic self-sufficiency of people with disabilities.

For over 30 years, we have specialized in recruitment and retention strategies that are customized to meet workforce needs. Our professional staff are highly trained and at the top of their field in best practices for supporting individuals with disabilities while helping meet business needs. Let's partner to build a strong and diverse workforce!



# Why Work with Us?

Our Services are **FREE** to employers!

## We Get to Know Your Company

Business Connections has a broad understanding of many businesses in the Richmond area. We make it our mission to spend time in your company and determine your needs in order to help you match candidates to the job.

## Qualified Job Candidates

Business Connections can expand your pool of qualified applicants! We have assessed the skills, interests, and abilities of each jobseeker and are prepared to provide any support needs.

## Recruitment

Access to a largely untapped labor source of pre-screened job applicants can reduce the time it takes locating dependable workers. We can partner with you to identify creative solutions to address specific staffing needs.

*"Working with VCU Business Connections has been an excellent experience. The job coaching services were outstanding and they provided us with an extremely valuable employee."*

*Steve York, Cary Street Market & Deli;  
Sous Chef (kitchen manager)*

## Job Training

Our professional staff can help identify accommodations and provide individualized job skills training as needed to ensure the employee is meeting company expectations and production standards. Employers report enhanced productivity, dependability, and overall improved moral.

## Retention

We realize it is not enough to simply find qualified candidates. Keeping talented employees on the job and reducing the costly problems associated with turnover is a primary goal of our program.

## Business Training and Support

Business Connections can provide training and support to you and your staff on topics related to Disability Awareness, ADA, and Business Tax Credits.

**Ask us about Business Tax credits & Incentives for Employing Individuals with Disabilities!**