

# SUCCESS *Story*



After previously hiring two VCU-RRTC Business Connections clients, it came as no surprise when Sears Outlet on Tomlyn Road called again with employment needs. This time the discount appliance super store had an opening for a warehouse associate to unload incoming products. The employment specialists put their heads together and one clear choice emerged,

Ben.



Ben completed the Project Search program at MCV in 2010, but was unable to secure employment when his internship rotations concluded. His experience in Central Supply at MCV as well as his physical strength made him a prime candidate for the warehouse position at Sears.

Ben began impressing immediately when, during the working interview, the store manager remarked, *“Ben, if you keep coming in dressed so well, the other employees are going to have to buy whole new wardrobes.”* Ben continues to impress with his work ethic while unloading refrigerators, washers, and mattresses from incoming trucks, stripping off packaging and staging them for delivery.

Supervisors remark he has the uncommon ability to maintain a consistent work rate throughout a shift without tiring. Because of his intrinsic motivation and ability to self monitor, Ben works unsupervised in the afternoon prepping items for delivery and resetting the warehouse floor for the next business day. The chemistry that develops among employees during a placement is another telling sign of a successful job placement. Here again Ben shines.