BUSINESS CONNECTIONS
VIRGINIA COMMONWEALTH UNIVERSITY

PERSONS SERVED
2017-2018

Gender
Female: 31%
Male: 69%

Ethnicity
African American: 39%
Caucasian: 55%
Asian American: 4%
Hispanic: 2%

Age
18-29: 80%
30-39: 13%
40-49: 1%
50-59: 3%
60-69: 2%
70+: 1%

Primary Disability
- Autism: 49%
- Intellectual Disabilities: 32%
- Cerebral Palsy: 3%
- Mental Illness: 2%
- Traumatic Brain Injury: 3%
- Hearing Impaired: 2%
- Visually Impaired: 2%
- Physical Impairment: 2%
- Other: 5%

Many persons served have secondary & tertiary barriers to employment.

PERSONS SERVED
Based on Survey Responses from Persons Served May 2017

- Convenient & Timely Service – 96%
- Informed Choice – 100%
- Communication – 100%
- Employment Outcomes:
  Job: 89%  Hours: 85%  Pay: 92%
- Overall Satisfaction – 100%

IN RESPONSE TO “WHAT DO YOU LIKE MOST ABOUT YOUR JOB?”:
- “My Co-workers”
- “Meeting New People”
- “To be Helpful & Creative”
- “Everything”

STAKEHOLDER SATISFACTION

PERSONS SERVED
Based on Survey Responses from Persons Served May 2017

BUSINESS PARTNERS
Based on Survey Responses from Employers of Persons Served July 2017

- Communication – 91.67%
- Job Coach Impact on Success – 100%
- Overall Satisfaction – 100%

“IT LOVE THIS PROGRAM! HIRING PEOPLE WITH DISABILITIES HAS BROUGHT JOY TO EACH DEPARTMENT THAT HAS BECOME INVOLVED. EMPLOYEES THROUGHOUT THE COMPANY LOOK FORWARD TO WORKING WITH THESE PEOPLE EVERY YEAR. THE PEOPLE WE HAVE HIRED WITH DISABILITIES ARE VERY RELIABLE AND FOCUSED.”

“MY CO-WORKERS”
“MEETING NEW PEOPLE”
“TO BE HELPFUL & CREATIVE”
“EVERYTHING”
**Employment Outcomes**

2017-2018

- All persons served received individualized job coaching services
- Competitive Job Placements increased 13% from prior year
  - All placements were paid a competitive wage of minimum wage or higher
  - The majority of persons served worked part-time (30 hours or less)
  - 87% of persons served held employment for a continuous year or longer

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**Average Wage:** $9.25

**Average Length of Employment:** 45.6 Months

**Industry Type**

- Healthcare: 24%
- Food Service: 21%
- Retail: 20%
- Hospitality & Entertainment: 12%
- Academic & Government: 8%
- Manufacturer/Supplier: 5%
- Private Club: 5%
- Service Provider: 4%
- Other: 1%

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**Service Type Provided**

- Supported Employment
- Customized Employment
- Discovery & Assessment Only

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**Leadership Team:**

- Valerie Brooke, Director
- Rachael Rounds, Program Manager
- Jan Smith, Financial Manager
- Katie Thompson, Program Support